# David Lewis Dickinson

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**EDUCATION**

-Ph.D. in Economics, University of Arizona, 1997.
-M.A. in Economics, University of Arizona, 1993.
-B.A. in Spanish, Western Washington University, 1990.

**RESEARCH INTERESTS**

-Experimental and Behavioral Economics, Labor Economics, Sleep and Decision Making.

**TEACHING INTERESTS**

-Labor economics, Microeconomics, Experimental economics, Principles of econ.

**PROFESSIONAL POSITIONS/AFFILIATIONS**

***-Professor of Economics,* Appalachian State University:** 2010-present.
***-Research Excellence Professor, Walker College of Business:*** 2024-present
***-Research Fellow, (IZA@LISER ) Institute of Labor Economics*, Luxembourg (Luxembourg)**: 2014-present. http://www.iza.org/profile?key=1792
***-Research Affiliate, Argyros School of Business and Economics—Economic Science Institute (ESI)*:** 2015-present.
*-Senior Research Fellow*, CERPA (**Center for Economic Research and Policy Analysis**), **Appalachian State University**: 2012-present.

**PAST POSITIONS/AFFILIATIONS**

***-Invited Professor*, University of Rennes *(France)*:** 2018, 2021, 2023, 2024.
***-WCOB Dean's club professorship*, Appalachian State University**: 2010-2014
***-Associate Professor of Economics*, Appalachian State University:** 2004-2010.
***-Invited Professor, GATE*—University of Lyon *(France)*,** 2002, 2006.
***-Assistant Professor of Economics and Management & Human Resources* Utah State University,** 1999-2004.
***-Visiting Assistant Professor of Economics*, Colgate University,** 1997-1999.

**HONORS/AWARDS**

2023: WCOB Deans Club Research Prize. (awarded to top 3 research articles)
2019: WCOB Deans Club Research Prize. (awarded to top 3 research articles)
2012: Invited Professor at University of Rennes. Teach short course for Masters and Ph.D. students and engage in collaborative research.
2010-2014: Dean's Club Professorship appointment: Walker College of Business, Appalachian State University (2-year appointment, renewable one)
2008: Excellence in Research Award: Walker College of Business, Appalachian State University (1 research award given per year).
2006: Invited Professor at GATE—University of Lyon/CNRS affiliated (1-month).

2006: Canadian Agricultural Economics Society: Outstanding journal article competition for 2005; *Honorable mention* award for the article "Traceability in the Canadian Red Meat Sector: Do Consumers Care?" (with J. Hobbs, D. Bailey, and M. Haghiri) *Canadian Journal of Agricultural Economics*, 53: 47-65.

2003: Management and Human Resources department Researcher of the year, Utah State University

2003: Invited participant: 6th Annual Japanese-American Beckman Frontiers of Science Symposium in Kanagawa, Japan (symposium co-sponsors: U.S. National Academy of Sciences, Japan Society for the Promotion of Sciences).

2002: Economics department Researcher of the year, Utah State University

2002: Management and Human Resources department Researcher of the year, Utah State University (independent election process from Econ. dept.)

2002: Invited Professor at GATE—University of Lyon/CNRS affiliated (1-month).

1999: ANBAR electronic intelligence **CITATION of EXCELLENCE*** award for highest quality rating for article "Absolute and Relative Rewards for Individuals in Team Production" co-author R. Mark Isaac, in *Managerial and Decision Economics*, 19, 1998: 299-310.

**EXTERNAL GRANTS (as PI or co-PI)**

-2020-2024: ***National Science Foundation,* PI,** SES #2018001: $406,628. With Naomi Kakoschke (co-PI) and Sean Drummond (co-PI) to study the decision foundation of eating behaviors when sleep restricted.

-2017-2020: ***National Science Foundation,* PI,** SES #1734137: $399,038. With Dave Bruner and Dave McEvoy to study how sleep restriction impacts strategic decisions.

-2017-2020: ***Office of Naval Research Global,* co-PI**, $450,000 ($750,000 with cost share). With Sean Drummond (PI) Clare Anderson (co-PI) and Shantha Rajaratnam (co-PI) to study sleep restriction and circadian misalignment impacts on decision making.

-2012-2016: ***National Science Foundation,* PI,** BCS-1229067: $405,628. With Todd McElroy (co-PI) to study how sleep restriction and circadian timing affect decision processes.

-2008-2011: ***National Science Foundation,* PI,** SES #0727794: $750,000 collaborative proposal with UC-San Diego, ASU, and US Air Force Academy to study effects of sleep deprivation on decision making under uncertainty ($69,000 of grant directly to ASU—I was PI of the ASU grant for this collaboration, Sean Drummond PI for UC-San Diego, Jeffrey Dyche PI for U.S. Air Force Academy).

-2003-2004: ***National Science Foundation*, PI,** SES #0316414: $44,000. With Lynn Hunnicutt to study the role of nonbinding suggestions on dispute resolution using experiments.

-2002: ***National Science Foundation*, PI,** SES #0133231: $56,000 for research on the role of expectations in dispute rates using experimental economics.

-2001-2003: ***USDA National Research Initiative,* co-PI,** with DeeVon Bailey (PI). $160,000 for experimental work on valuing food traceability.

-2000: ***Utah Department of Agriculture and Food*, co-PI,** with DeeVon Bailey (PI) and Von T. Mendenhall. $44,670 for experimental work on valuing food traceability

-1995: ***Russel Sage Foundation Grant*, PI**. $1000 for experimental research on work team motivation.

**INTERNAL GRANTS (does not include College of Business-only small internal grants)**

-2025: University Research Council, Appalachian State University. $5000 to study time-of-day effects on ethical decision making.

-2015: University Research Council, Appalachian State University. $4000 to study asset trading decisions in global experimental markets (collaborative with Dr. Ananish Chaudhuri at the University of Auckland).

-2011: University Research Council, Appalachian State University. $2250 with Scott Collier to study decision making post-exercise (using experiments)

-2008: Research Development Award, Appalachian State University. $25,000 with Todd McElroy to study sleep loss and circadian effects on decision making.

-2008: Foundation Faculty Travel Study Grant, Appalachian State University. $5500 from the endowment fund of the ASU Foundation.

-2006: Faculty foreign matching travel grant, Appalachian State University. $1900 from the Office of International Programs.

-2004-2005: University Research Council, Appalachian State University. $2,456 to study bargaining under uncertainty (using experiments).

-2000: Utah State University ***New Faculty Grant*** (competitive). $15,000 for research on arbitration and dispute resolution using experimental economics

-1999: ***Colgate University Major Grant*** (competitive), with J. Tiefenthaler. $3000 for experimental economics research on fairness

**REFEREED PUBLICATIONS**

-McElroy, Todd., David L. Dickinson, and Stephen Vale (2025) Chronotype and physical activity: An objective one-week assessment of young adults in a controlled home setting. ***Chronobiology International***, DOI: https://doi.org/10.1080/07420528.2025.2579143

-Dickinson, David L., Naomi Kakoschke, and Sean P.A. Drummond (2025) The impact of insufficient sleep on dietary choices and physical activity behaviors: evidence from a randomized cross-over trial. ***Scientific Reports*, 15,** 24513. https://doi.org/10.1038/s41598-025-08289-4

-Dickinson, David L. (2025) Dark versus light personality types and moral choice. ***European Economic Review*** *178* (Sept) 105092. https://doi.org/10.1016/j.euroecorev.2025.105092

-Kakoschke, Naomi, David L. Dickinson, and Sean P.A. Drummond (2025) The effects of sleep restriction and time of day on food-specific impulsivity, approach-avoidance bias, and delay discounting. ***Health Psychology and Behavioral Medicine*,** *13*(1). https://doi.org/10.1080/21642850.2025.2520838

-Dickinson, David L., and Sean P.A. Drummond (2025) The impact of insufficient sleep on the serial reproduction of information. ***SLEEP Advances*** Volume 6, Issue 2, April 2025, zpaf026, https://doi.org/10.1093/sleepadvances/zpaf026

-Dickinson, David L. (2024) Political ideology, emotion response, and confirmation bias. ***Economic Inquiry***, 1–25. DOI: 10.1111/ecin.13253

-Dickinson, David L, and Parker Reid (2024) "Gambling habits and probability judgments in a Bayesian task environment." ***Journal of Gambling Studies,*** DOI: 10.1007/210899-024-10339-x

-Masclet, David, and David L. Dickinson (2024) "Incorporating Conditional Morality into Economic Decisions." ***Theory and Decision.*** DOI: 10.1007/s11238-024-10000-4

-Lim, Jeryl Y.L., Johanna M. Boardman, Clare Anderson, David L. Dickinson, Daniel Bennett, and Sean P.A. Drummond. (2024) "Sleep restriction alters the integration of multiple information sources in probabilistic decision-making." ***Journal of Sleep Research.*** E14161. DOI: 10.1111/jsr.14161

-Dickinson, David L. (2024) "Deliberation, mood response, and the confirmation bias in the religious belief domain." ***Journal of Behavioral and Experimental Economics,*** 109 (April), 102161. DOI: 10.1016/j.socec.2024.102161

-McElroy, Todd, David L. Dickinson, Stephen Vale (2024) "The impact of restricting sleep duration on physical activity: Secondary analysis of a randomized crossover study." ***Health Psychology,*** *43*(8), 561-569. DOI: 10.1037/hea0001360.

-Dickinson, David L, and David Masclet (2023) "Unethical decision making and sleep restriction: Experimental Evidence." ***Games and Economic Behavior***, 141(Sept), 484-502. DOI: 10.1016/j.geb.2023.07.004

-Dickinson, David L. (2023) "Political ideology does not predict self-control in Stroop task performance: new evidence using an incentivized task." ***Journal of the Economic Science Association.*** DOI: 10.1007/s40881-023-00133-7

-Hisler, Garrett C., David L Dickinson, Scott A. Bruce, and Brant P. Hasler (2023) "Preliminary evidence that misalignment between sleep and circadian timing alters risk-taking preferences." ***Journal of Sleep Research,*** 32(2), e13728. DOI: 10.1111/jsr.13728

-Castillo, Marco, and David L. Dickinson (2022) "Sleep restriction increases coordination failure" ***Journal of Economic Behavior and Organization,*** 200(August): 358-370. DOI: 10.1016/j.jebo.2022.06.001

-Lim, Jeryl., Johanna Boardman, Jeffrey Dyche, Clare Anderson, David L. Dickinson, and Sean P.A. Drummond (2022) "Sex Moderates the Effects of Total Sleep Deprivation and Sleep Restriction on Risk Preference" ***SLEEP,*** 45(9): zsac120. DOI: 10.1093/sleep/zsac120

-Dickinson, David L., Dave McEvoy, and David Bruner (2022) "The impact of sleep restriction on interpersonal conflict resolution and the narcotic effect."

***Journal of Economic Behavior and Organization*,** 194(Feb): 71-90. DOI: 10.1016/j.jebo.2021.12.003

-Dickinson, David L., Jama Brookes, Cori Ferguson, and Sean P.A. Drummond (2021) "The impact of self-selected short sleep on monetary risk taking" ***Journal of Sleep Research***, 00, e13529. DOI: 10.1111/jsr.13529

-Dickinson, David L. and Caleb Garbuio (2021) "The influence of dietary patterns on outcomes in a Bayesian Choice Task" ***Health Science Reports***, 4(3): e369. DOI: 10.1002/hsr2.369

-McEvoy, David M, David M. Bruner, David L. Dickinson, and Sean P.A. Drummond (2021) "Sleep restriction and strategy choice in cooperation and coordination games." ***Economics Letters***, 208(Nov): 110049. DOI: 10.1016/j.econlet.2021.110049

-Dickinson, David L. (2021) "Sleep and Decision Making" in Chaudhuri, Ananish (Ed.) *A Research Agenda for Experimental Economics*, pp. 215-238. Elgar Research Agenda Series, Cheltenham, UK: Edward Elgar. **ISBN:** 978 1 78990 984 5

-Dickinson, David L. and Naomi Kakoschke (2021) "Seeking confirmation? Biased information search and deliberation in the food domain." ***Food Quality and Preference*,** 91(July): 104189. DOI: 10.1016/j.foodqual.2021.104189

-Dickinson, David L, and David M. McEvoy (2021) "Further from the truth: The impact of moving from in-person to online settings on dishonest behavior." ***Journal of Behavioral and Experimental Economics*,** 90(Feb): 101649. DOI: 10.1016/j.socec.2020.101649

-Dickinson, David L (2020) "Deliberation enhances the confirmation bias in politics." ***Games*,** 11(4), 57. DOI: 10.3390/g11040057

-Clark, Jeremy., and David L Dickinson (2020) "The effect of sleep on public good contributions and punishment: Experimental evidence." ***PLoS ONE***, 15(10): e0240324. DOI: 10.1371/journal.pone.0240324

-Dickinson, David L., Andrew R. Smith, Robert McClelland (2020) "An Examination of Circadian Impacts on Judgments" ***Social Psychology*,** 50: 341-353. DOI: 10.1027/1864-9335/a000420

-Dickinson, David L. (2020) "Labor Negotiations, Conflicts, and Arbitration." In: Zimmermann K. (eds) **Handbook of Labor, Human Resources and Population Economics**. Springer, Cham

-McElroy, Todd, David L. Dickinson, and Irwin Levin (2020) "Thinking About Decisions: An Integrative Approach of Person and Task Factors." ***Journal of Behavioral Decision Making*,** 33: 538-555. DOI: 10.1002/bdm.2175

-Dickinson, David L, Ananish Chaudhuri, and Ryan Greenaway-McGrevy (2020) "Trading while sleepy? Circadian mismatch and mispricing in a global experimental asset market." ***Experimental Economics*,** 23(2): 526-553. DOI: 10.1007/s10683-019-09623-0

-McElroy, Todd, and David L. Dickinson (2019) "Thinking about complex decisions: How sleep and time-of-day influence complex choices." ***Consciousness and Cognition*** 76:102824. DOI: 10.1016/j.concog.2019.102824

-Dickinson, David L, and David Masclet (2019) "Using ethical dilemmas to predict antisocial choices with real payoff consequences: An experimental study." ***Journal of Economic Behavior and Organization*** 166(Oct): 195-215. DOI: 10.1016/j.jebo.2019.08.023

-Holbein, John B, Jerome P. Schafer, and David L. Dickinson (2019) "Insufficient sleep reduces voting and other prosocial behaviors." ***Nature Human Behaviour***, 3: 492-500. DOI: 10.1038/s41562-019-0543-4

-Dickinson, David L, and Todd McElroy (2019) "Bayesian versus heuristic-based choice under sleep restriction and suboptimal times of day." ***Games and Economic Behavior,*** 115 (May): 48-59. DOI: 10.1016/j.geb.2019.02.011

-Dickinson, David L, Alexander Wolkow, Sean P.A. Drummond, Shanthakumar M.W. Rajaratnam (2018) "Personal sleep debt and daytime sleepiness mediate the relationship between sleep and mental health outcomes in young adults." ***Depression and Anxiety,*** 35(8): 775-783. DOI: 10.1002/da.22769

-Dickinson, David L, David Masclet, and Emmanuel Peterle (2018) "Discrimination as favoritism: The private benefits and social costs of in-group favoritism in an experiment labor market." ***European Economic Review***, 104 (May): 220-236. DOI: 10.1016/j.euroecorev.2018.03.004

-Dickinson, David L, and Todd McElroy (2017) "Sleep restriction and circadian effects on social decisions." ***European Economic Review***, 97(August): 57-71. DOI: 10.1016/j.euroecorev.2017.05.002

-Dickinson, David L, Sean P. A. Drummond, and Todd McElroy (2017) "The viability of an ecologically valid chronic sleep restriction and circadian timing protocol: An examination of sample attrition, compliance, and effectiveness at impacting sleepiness and mood." ***PLoS ONE***, 12(3): e0174367. DOI: 10.1371.journal.pone.0174367

-Poudel, Govinda, Anjan Bhattarai, David L. Dickinson, and Sean P.A. Drummond (2017) "Neural correlates of decision making during a Bayesian choice task." ***NeuroReport,*** 28(4): 193-199. DOI: 10.1097/WNR.0000000000000730

-Castillo, Marco, David L. Dickinson, and Ragan Petrie (2017) "Sleepiness, choice consistency, and risk preferences." ***Theory and Decision,*** 82(1): 41-73. DOI: 10.1007/s11238-016-9559-7

-Dickinson, David L, Joe Cazier, and Thomas Cech (2016) "A practical validation study of a commercial accelerometer using good and poor sleepers." ***Health Psychology Open,*** July-December. DOI: 10.1177/2055102916679012

-Oaxaca, Ronald L., and David L. Dickinson (2016) "Symmetric Experimental Designs: Conditions for Equivalence of Panel Data Estimators."

***Journal of the Economic Science Association***, 2: 85-95. DOI: 10.1007.s40881-016-0022-x

-Dickinson, David L., Sean P. A. Drummond, and Jeffrey Dyche (2016) "Voluntary sleep choice and its effects on Bayesian decisions." ***Behavioral Sleep Medicine,*** 14(5): 501-513. DOI: 10.1080/15402002.2015.1028064

-Dickinson, David L., David Masclet, and Marie Claire Villeval (2015) "Norm enforcement in social dilemmas: An experiment with police commissioners." ***Journal of Public Economics,*** 126: 74-85. DOI: 10.1016/j.jpubeco.2015.03.012

-McElroy, Todd, David L. Dickinson, Nathan Stroh, and Christopher A. Dickinson (2016) "The physical sacrifice of thinking: Investigating the relationship between thinking and physical activity in everyday life." ***Journal of Health Psychology,*** 21(8): 1750-1757. DOI: 10.1177/1359105314565827

-Dickinson, David L., and John Whitehead (2015) "Dubious and Dubiouser: Contingent Valuation and the Time of Day" ***Economic Inquiry,*** 53(2): 1396-1400. DOI 10.1111/ecin.12161

-Dickinson, David L, and David Masclet (2015) "Emotion Venting and Punishment in Public Good Experiments." ***Journal of Public Economics,*** 122: 55-67. DOI: 10.1016/j.jpubeco.2014.10.008

-Dickinson, David L, Glenn Dutcher, and Cortney Rodet (2015) "Observed Punishment Spillover Effects: A Laboratory Investigation of Behavior in a Social Dilemma" ***Experimental Economics***, 18(1): 136-153. DOI 10.1007/s10683-014-9399-7

-Fairbrother, Kimberly, Ben Cartner, Jessica R Alley, Chelsea D Curry, David L. Dickinson, David M. Morris, Scott R. Collier (2014) "Effects of exercise timing on sleep architecture and nocturnal blood pressure in prehypertensives." ***Vascular Health and Risk Management,*** 10:691-698. DOI: 10.2147/VHRM.S73688

-Dickinson, David L, Todd McElroy, and Nathan Stroh (2014) "Impact of Glucose on Bayesian v. Heuristic-based Decision Making." ***Journal of Neuroscience, Psychology, and Economics,*** 7(4): 237-247. DOI: 10.1037/npe0000030

-Dickinson, David L, and Ronald Oaxaca (2014) "Wages, Employment, and Statistical Discrimination: Evidence from the Laboratory." ***Economic Inquiry***, 52(4): 1380-1391. DOI: 10.1111/ecin.12103

-Dickinson, David L., and Todd McElroy (2012) "Circadian effects on strategic reasoning." ***Experimental Economics,*** 15(3): 444-459. DOI 10.1007/s10683-011-9307-3

-Dickinson, David L., and Marie Claire Villeval (2012) "Job allocation rules and sorting efficiency: Experimental Outcomes in a Peter Principle Environment." ***Southern Economic Journal***, 78(3): 842-859. DOI: 10.4284/0038-4038-78.3.842

-Dickinson, David L., and Robert J. Oxoby (2011) "Cognitive dissonance, pessimism, and behavioral spillover effects." ***Journal of Economic Psychology***. 32(3): 295-306. DOI: 10.1016/j.joep.2010.12.004

-McElroy, Todd. and David L. Dickinson (2010) "Thoughtful days and valenced nights: How much will you think about the problem?" ***Judgment and Decision Making,*** 5(7): 516-523.

-Dickinson, David L. and Todd McElroy (2010) "Rationality Around the Clock: Sleep and Time-of-Day Effects on Guessing Game Responses." ***Economics Letters***, 108(2): 245-248. DOI: 10.1016/j.econlet.2010.04.029

-Anderson, Clare. and David L. Dickinson (2010) "Bargaining and Trust: The Effects of 36hr Sleep Deprivation on Socially Interactive Decisions." ***Journal of Sleep Research***, 19: 54-63. DOI: 10.1111/j.1365-2869.2009.00767.x

-Dickinson, David L. and Lynn Hunnicutt (2010) "Nonbinding Suggestions: The Relative Effects of Focal Points versus Uncertainty Reduction on Bargaining Outcomes." ***Theory and Decision***, 69(4): 615-634. DOI: 10.1007/s11238-009-9156-0

-Dickinson, David L., and Ronald L. Oaxaca. (2009) "Statistical Discrimination in Labor Markets: An Experimental Analysis." ***Southern Economic Journal***, 76(1): 16-31.

-Dickinson, David L. (2009) "The Effects of Beliefs versus Risk Attitude on Bargaining Outcomes." ***Theory and Decision***, 66(1): 69-101.

-Dickinson, David L. (2009) "Experiment Timing and Preferences for Fairness." ***Journal of Socio-Economics***, 38: 89-95.

-Dickinson, David L., and Marie Claire Villeval (2008) "Does Monitoring Decrease Work Effort? The Complementarity Between Agency and Crowding-Out Theories." ***Games and Economic Behavior***, 63(1): 56-76.

-Dickinson, David L., and Sean P.A. Drummond (2008) "The Effects of Total Sleep Deprivation on Bayesian Updating." ***Judgment and Decision Making,*** 3(2): 181-90.

-McKenna, Benjamin., David L. Dickinson, Henry Orff, and Sean P.A. Drummond (2007) "The Effects of One-Night of Sleep Deprivation on Known-Risk and Ambiguous-Risk Decisions." ***Journal of Sleep Research***, 16(3): 245-52.

-Dickinson, David L. (2006) "On-the-Job Leisure as a Cause of Asymmetric Observed-Effort Distributions." ***Managerial and Decision Economics***, special issue: Experimental Economics, 27(6): 435-44.

-Dickinson, David L. (2006) "The chilling effect of optimism: The case of final-offer arbitration." ***Journal of Socio-Economics***, 35(1): 17-30.

-Dickinson, David L., and DeeVon Bailey (2005) "Experimental Evidence on the Willingness-to-Pay for Red Meat Traceability in the United States, Canada, the United Kingdom, and Japan." ***Journal of Agricultural and Applied Economics***, 37(3): 537-48. (lead article)

-Dickinson, David L. (2005) "Bargaining Outcomes with Double-Offer Arbitration." ***Experimental Economics***, 8: 145-66.

-Dickinson, David L., and Lynn Hunnicutt (2005) "Does Fact-Finding Promote Settlement? Theory and a Test." ***Economic Inquiry***, 43(2): 401-16.

-Hobbs., Jill E., Bailey, Deevon., Dickinson, David L., and Morteza Haghiri. (2005) "Traceability in the Canadian Red Meat Sector: Do Consumers Care?" ***Canadian Journal of Agricultural Economics***, 53(March): 47-65.

-Dickinson, David L. (2004) "A Comparison of Conventional, Final-Offer, and 'Combined' Arbitration for Dispute Resolution" ***Industrial and Labor Relations Review***, 57(2): 288-301.

-Parkhurst, Gregory, Jason Shogren, and David L. Dickinson (2004) "Negative Values in Vickrey Auctions." ***American Journal of Agricultural Economics***, 86(2): 222-35.

-Dickinson, David L. (2003) "An Illustrated Example of the Effects of Risk Preferences and Expectations on Bargaining Outcomes." ***Journal of Economic Education,*** 33(2): 169-180.

-Bailey, DeeVon, Eluned Jones, and David L. Dickinson (2002) "Knowledge Management: A New Frontier in the Global Food System: Knowledge Management and Comparative International Strategies on Vertical Information Flow in the Global Food System." ***American Journal of Agricultural Economics,*** 84(5) (December 2002): 1337-1344.

-Dickinson, David L., and J. Tiefenthaler (2002) "What is Fair? Experimental Evidence." ***Southern Economic Journal***, 69(2): 414-28.

-Dickinson, David L., and DeeVon Bailey (2002) "Meat Traceability: Are U.S. Consumers Willing To Pay for It?" ***Journal of Agricultural and Resource Economics*** 27(2): 348-364**.**

-Dickinson, David L. (2002) "A Bargaining Experiment to Motivate Discussion on Fairness." ***Journal of Economic Education***, 33(2): 136-51.

-Dickinson, David L., and R. Verbeek (2002) "Wage Differentials between College Graduates With and Without Learning Disabilities." ***Journal of Learning Disabilities***, 35(2): 175-184.

-Dickinson, David L. (2001) "The Carrot vs. the Stick in Work Team Motivation" ***Experimental Economics***, 4(1): 107-124.

-Dickinson, David L. (2000) "Ultimatum Decision-Making: A Test of Reciprocal Kindness." ***Theory and Decision***, 48: 151-177.

-Dickinson, David L. (1999) "An Experimental Examination of Labor Supply and Work Intensities." ***Journal of Labor Economics***, 17(4), part 1: 638-670.

-Dickinson, David L., and R. Mark Isaac (1998) "Absolute and Relative Rewards for Individuals in Team Production." ***Managerial and Decision Economics***, 19: 299-310

-Dickinson, David L (1998) "The Voluntary Contributions Mechanism with Uncertain Group Payoffs." ***Journal of Economic Behavior and Organization***, 35(4): 517-33.

**OTHER PUBLICATIONS/POSTERS/CONFERENCE PAPERS/BOOK CHAPTERS**

-Dickinson, David L. (2014, updated 2023) "Alternative Dispute Resolution: How different procedures might succeed in settling disputes." in ***IZA World of Labor.*** Edited by K.F. Zimmermann. DOI 10.15185/izawol.71.v2

-Dickinson, David L. and Todd McElroy (2010) "Paper Airplane Producers: Morning types vs. Evening types." ***Annals of Improbable Research***, 16(1): 10-12.

-Kaur, S., McKenna, B.M., Dickinson, D.L., Drummond, S.P.A. (2010) "Gender differences in the impact of sleep deprivation on risky decisions." Abstract in ***Sleep***, 33(suppl), pA92.

-Drummond, S.P.A., Jonelis, M.B., McKenna, B.S., Wang, R., Dickinson, D.L. (2009) "Impact of Sleep Deprivation on Decision Making: Behavior and Brain Function." Poster presented at the Military Health Research Forum, September 1, 2009.

-Cherry, Todd, and David L. Dickinson. (2008) "The Effect of Multiple Public Goods on Voluntary Contributions." in Experimental Methods, Environmental Economics, eds, Todd Cherry, Jason Shogren, Stephan Kroll: Routledge publishers, pp. 184-93.

-Drummond, S.P.A., Dickinson, D.L., Orff, H.J., McKenna, B.S. (2006) "Risk tolerance and decision making during total sleep deprivation." *Sleep*, 29(suppl1): A139.

-Dickinson, David L. and DeeVon Bailey (2002) "A Comparison Between U.S. and European Consumer Attitudes and Willingness to Pay for Traceability, Transparency, and Assurance for Port Products." In *Paradoxes in Food Chains and Networks*—Proceedings of the 5th International Conference on Chain and Network Management in Agribusiness and the Food Industry. Wageningen Academic Publishers, pp. 229-37

-Dickinson, David L. (2000) "Using Experiments to Highlight the Fairness/Efficiency Distinction." In proceedings of *Economics and the Classroom Conference*: Irwin/McGraw-Hill, pp. 51-61.

**INVITED PRESENTATIONS (Econ dept. seminar usually, unless otherwise noted)**

-2026: Macquarie University (on schedule); University of Queensland (on schedule); University of Rennes 1 (planned).

-2025: Seoul National University; University of Rennes 1; Universidad Europea de Valencia

-2024: University of Pittsburgh; University of Rennes 1; University of Milan-Bicocca; University of Dallas (virtual)

-2023: Universitat Jaume 1; University of Rennes 1 (May and September); GATE—University of Lyon and CNRS affiliated; University of Luxembourg (Experiments, Ethics and Economics seminar series); South Australian Health and Medical Research Institute (Australia); Sleep and Circadian Science Grand Rounds, Monash University; University of Auckland; Chapman University (Economic Science Institute) (2 distinct presentations);

Arizona State University (College of Health Solutions); Florida Gulf Coast University (Psychology department).

-2022: Baylor University; Florida Gulf Coast University (dept of Psychology); GATE—University of Lyon and CNRS affiliated; University of Luxembourg (Experiments, Ethics and Economics seminar series); South Australian Health and Medical Research Institute (Australia); University of Adelaide (Australia).

-2021: University of Rennes.

-2020: Monash University (sleep, circadian, and cognitive neuroscience seminar); Eudaimonia Institute (Wake Forest University); University of Arkansas (virtual seminar).

-2019: Chapman University (Economic Science Institute); University of Queensland; University of New South Wales; University of Auckland; University of Montpellier (Center for Environmental Economics).

-2018: Monash University; University of Rennes 1 (Workshop in Experimental Economics: Risk, Responsibility and Behavior); Utah State University

-2017: LISER labor economics institute (Luxembourg); GATE—University of Lyon and CNRS affiliated; Monash University (sleep and cognitive neuroscience seminar); Monash University (economics department seminar); Queensland University of Technology (Brisbane); Psychonomics Workshop (Konstanz, Germany); University of East Anglia; Middlesex University.

-2016: Chapman University (Economic Science Institute); University of Luxembourg (Institute for Health and Behavior); Appalachian State University; George Mason University; Texas A&M.

-2015: University of Auckland; University of Canterbury; University of Sydney; University of Technology Sydney; Monash University (sleep and cognitive neuroscience seminar)

-2014: North Carolina State University; Chapman University; Florida Gulf Coast University; UC-San Diego (Sleep and Behavioral Neuroscience seminar), University of Rennes (France).

-2013: University of Rennes (France); GATE—University of Lyon and CNRS (France) affiliated.

-2012: University of Rennes (France); Appalachian State University.

-2011: Davidson College (invited general lecture to Economics Majors); University of Rennes (France); University of Luxembourg (Dept. of Law, Economics, and Finance). Appalachian State University.

-2010: JECO (*Journees de l'economie).* Invited speaker and panelist for session on "Emotions and Economic Decisions" (Lyon, France); GATE—University of Lyon and CNRS affiliated; University of Rennes (France).

-2009: Invited symposium presentation at *SLEEP* 2009—the annual meetings of the Associated Professional Sleep Societies, LLC (APSS) (Seattle, WA); Davidson College (invited general lecture to Economics Majors); George Mason University (ICES lecture); Emory University; Appalachian State University (general lecture series on health related research)

-2008: GATE—University of Lyon and CNRS affiliated; University of Luxembourg (Dept. of Law, Economics, and Finance); University of Calgary (Psychology dept. seminar); University of Arizona (Institute for Behavioral Economics); UC-San Diego (Sleep and Behavioral Neuroscience seminar); Davidson College (invited general lecture to Economics Majors)
-2007: United States Air Force Academy (Behavioral Science and Leadership/Economics departments brown bag seminar); Virginia Commonwealth University; Utah State University
-2006: Quinnipiac-Yale Dispute Resolution Workshop; UC-San Diego (Sleep and Behavioral Neuroscience seminar); GATE—University of Lyon and CNRS affiliated; TEAM—University of Paris (Sorbonne/Pantheon) and CNRS affiliated
-2005: University of Alabama; University of Calgary; Appalachian State University
-2004: GATE—University of Lyon and CNRS affiliated; Appalachian State University
-2003: Florida State University; University of Arkansas; Utah State University
-2002: GATE—University of Lyon and CNRS affiliated; University of Saskatchewan (department of Agricultural Economics)
-2001: University of Arizona; Utah State University; CIRANO (University of Montreal affiliated); Colgate University/Hamilton College
-2000: University of Arizona
-1999: Colgate University/Hamilton College; Utah State University

**CONFERENCE/WORKSHOP PRESENTATIONS**

-2025 *Economic Science Association* North America Meeting in Tucson , AZ
-2025 *Economics Science Association* Asia Pacific Meeting in Osaka, Japan.
-2024 *European Sleep Research Society* meetings
-2022 *Economic Science Association* fall regional meetings in Santa Barbara, CA.
-2022 *Society for the Advancement of Behavioral Economics*, Lake Tahoe, NV.
-2021 *Economic Science Association* fall regional meetings in Tucson, AZ.
-2019 *Economic Science Association* fall regional meetings in Los Angeles, CA.
-2018 *IMEBESS* meetings at the European University Institute in Florence, Italy: *Economic Science Association* fall regional meetings in Antigua, Guatemala.
-2017 *Southern Economic Association* meetings in Tampa, FL
-2016 *Economic Science Association* fall regional meetings in Tucson, AZ.
-2015 *Society for Judgment and Decision Making*, Chicago, IL.
-2014 *Society for Judgment and Decision Making*, Long Beach, CA.
-2014 *Appalachian Regional Business Symposium*, Johnson City, TN.
-2013 *Economic Science Association* fall regional meetings in Santa Cruz, CA.
-2013 *Florence Workshop on Experimental Economics*, Florence, Italy
-2012 *Economic Science Association* fall regional meetings in Tucson, AZ.
-2011 *Economic Science Association* fall regional meetings in Tucson, AZ.
-2010 *National Science Foundation* Human and Social Dynamics awardee conference in Washington, D.C.

-2010 *Economic Science Association* international meetings in Copenhagen, Denmark.
-2009 *Economic Science Association* international meetings in Washington, D.C..
-2008 *Economic Science Association* fall European meetings at GATE (Lyon, France).
-2007: *Economic Science Association* fall regional meetings in Tucson, AZ.
-2007: *Economic Science Association* international meetings in Rome, Italy.
-2006: *Economic Science Association* fall regional meetings in Tucson, AZ.
-2006: *Economic Science Association* international meetings in Atlanta, Georgia.
-2005: *Economic Science Association* international meetings in Montreal, Canada
-2004: *Economic Science Association* international meetings in Amsterdam, the Netherlands.
-2003: *6th Annual Japanese-American Frontiers of Science Symposium.* Kanagawa, Japan. Poster presentation as invited participant by National Academy of Sciences.
-2003: *Economic Science Association* regional meetings in Tucson, AZ.
-2003: *Society for the Advancement of Behavioral Economics*, annual meetings in Lake Tahoe.
-2003: *Economic Science Association* international meetings in Pittsburgh, PA.
-2001: *Economic Science Association* regional meetings in Tucson, AZ.
-2001: *Economic Science Association* annual meetings, Barcelona, Spain.
-2001: *Western Economic Association* annual meetings, San Francisco, California.
-2000: *Economic Science Association* annual meetings, New York, New York.
-2000: *Western Economic Association* annual meetings, Vancouver, B.C., Canada.
-2000: Economics in the Classroom meetings, Pocatello, Idaho.
-1999: *Economic Science Association* Fall meetings, Grenoble, France.
-1998: *Economic Science Association* Fall meetings, Tucson, AZ.
-1997: *Economic Science Association* Fall meetings, Tucson, AZ.
-1996: *Economic Science Association* Fall meetings, Tucson, AZ.
-1996: *Public Choice Meetings,* Houston, TX.
-1995: *Economic Science Association* Fall meetings, Tucson, AZ.

**OTHER/PROFESSIONAL SERVICE**

-Ad Hoc journal article reviewer for: *Science; Nature Human Behaviour; PLOS ONE; PLOS Biology; American Economic Review; Journal of Political Economy; Quarterly Journal of Economics; Review of Economic Studies; The Economic Journal; Games and Economic Behavior; Experimental Economics; Journal of Labor Economics; European Economic Review; Industrial and Labor Relations Review; Psychological Science; Journal of Neuroscience, Psychology, and Economics; Journal of Law, Economics, and Organization; Journal of Economic Behavior and Organization; Psychological Science; Theory and Decision; Economic Inquiry; Management Science; Journal of Public Economics; Economic Theory; Journal of Economic Psychology; Public Choice; Journal of the Economic Science Association, The Journal of Legal Studies; International Review of Law and Economics; Southern Economic Journal; Journal of Socio-Economics; Journal of Public Economic Theory; Journal of Agricultural and Resource Economics; Labour Economics; International*

*Game Theory Review; Games; Managerial Economics; Journal of Conflict Resolution; Eastern Economic Journal; B.E. Press Journal of Economic Analysis and Policy; Judgment and Decision Making; Social Choice and Welfare; Journal of Empirical Legal Studies; Economics and Human Behavior; Revue Economique; Journal of Behavioral and Experimental Economics; European Review of Agricultural Economics; Journal of Politics; Financial Analyst Journal, Evaluation Review.*

-Ad Hoc grant proposal reviewer for: *The National Science Foundation, Social Sciences and Humanities Research Council of Canada*

-Special Editor for Research in Experimental Economics, Volume 6.

-Podcast interview for the Emergency Medical Service Agency Research Network for Quality and Safety Improvement (EMSARN).

-Live (in Spanish) interview for Blu Radio (Bogotá, 2017)

-Podcast interview for Jack Roycroft, 2024 (MS student with YouTube channel for science podcasts)